

## Operations Improvement

If you want increased profit margins and revenues, first improve your operational efficiency and the quality of your output.



Companies wishing to improve their profitability and focus on doing the right things right should adopt a new business imperative called operations improvement. Underlying this approach is the criticality of increasing effectiveness by improving business processes and installing measurements wherever possible.

By strategically integrating business process, people, and technology, companies can make more effective business decisions, exponentially increasing value and driving higher levels of efficiency organization-wide.

### Our Approach to Operations Improvement

Operations improvement enables businesses to increase effectiveness (leading to increased profitability) by understanding, optimizing, and aligning business activities and processes to maximize output. Thomas Group believes that operations improvement is about understanding, optimizing, and aligning the operational business activities and processes to a common set of goals and objectives.

Business processes are built for the purpose of driving operations improvement and profit to your bottom line, not for the purpose of meeting audit or certification requirements.

Thomas Group believes as organizations become more informed about enterprise-wide operations improvement initiatives, agreement on the philosophical and strategic True North aligns business intelligence and business process management. This approach helps organizations develop a comprehensive framework to link employee effectiveness with the results of operational processes.

### How Thomas Group Can Help

It is critical for companies to improve performance of their people and operational processes to increase business effectiveness. Operations improvement requires new methods and techniques for monitoring and measuring so companies can fully understand, optimize, and align business processes. Thomas Group equips organizations to look beyond the results from data gathering and begin to understand the business process itself and its impact on operations improvements by:

- Improving operational and decision processes
- Enhancing processes to optimize supply chain, sales, marketing, etc.
- Establishing a foundation for consistent metrics
- Utilizing initiatives and goals/objectives that can align performance
- Building operational performance processes
- Creating and installing value-stream maps
- Building profile and competency metrics for operations
- Providing performance visibility across the enterprise
- Utilizing simulation and modeling to enable operations improvements
- Leveraging methodologies and tool frameworks for success
- Applying methodologies that can improve operational effectiveness (PVM, Lean, Six Sigma, etc.)
- Assessing human capital and available resources to be deployed against the right initiatives

Let Thomas Group help you realize your organization's potential by implementing **Breakthrough Performance through Operations Improvement solutions.** 