

Process Value Management

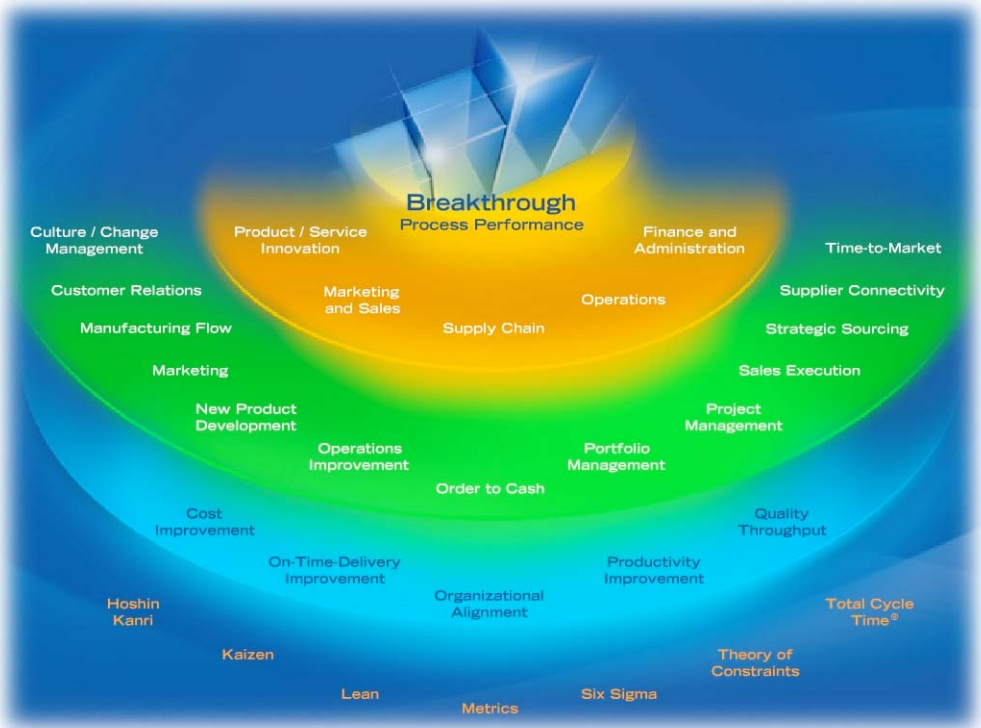
*“Excellent methodology
...had the courage to
tell us what we need to
hear versus what’s
politically correct
...committed to our
success.”*

~ Client, CFO

An enterprise solution to Thomas Group is one that connects and optimizes strategic business processes from a boundless perspective. We believe that every department, division, or company needs to operate and align their operations throughout every stage of fulfillment, from suppliers through its internal production lines and eventually its customers—all with the needs of the end consumer in mind.

Aligning processes, cultures, and objectives of multiple and varying organizations can be challenging. To help clients break barriers and achieve optimum enterprise performance, Thomas Group applies Process Value Management (PVM) to develop solutions that maximize value throughout the value chain.

Process Value Management is a proprietary methodology applied to precisely identify, prioritize, and quantify the value associated with specific business improvement opportunities. PVM is based upon the foundational truth that any enterprise is comprised of a set of linked processes whose interdependency is critical to lasting performance improvement. PVM optimizes each step in the business process, builds competitive advantage by utilizing appropriate tools (Hoshin Kanri, Kaizen, Lean, Metrics, Six Sigma, Theory of Constraints, and Total Cycle Time[®]), and links them to other steps in the process through a series of hierarchical leading indicators.





Process Value Management focuses the resources and activities of the organization to optimize overall performance across the organization's value chain. PVM is based upon an inclusive, end-to-end, integrated view, considering all process stakeholders, including suppliers and customers of the organization. PVM focuses on defining and driving process improvement, necessary transparency across all related activities, and elimination of non-value added activities.

PVM provides requisite tools to facilitate management accountability throughout the enterprise, using the rigor of process driver and results metrics as the method of discovery and change. PVM provides a process focused, measurement driven, methodology that delivers real Breakthrough Process Performance to client organizations and their stakeholders.

PVM provides a powerful tool by which organizations can integrate different divisions and functions within the organization into one synergistic unit. Integration and assimilation of processes within an organization delivers a range of benefits to include:

- **Cost Improvement:** A structured approach providing a goal-oriented cost analysis developing a medium- to long-term strategy for cost reduction and cost savings.
- **On Time Delivery Improvement:** The improved ability of an organization to deliver a product or service to meet customer requirements against a specification for delivery time.
- **Organizational Alignment:** The ability of an organization to reaffirm strategic initiatives, renew workforce enthusiasm, and adopt behaviors necessary to achieve operational efficiency and improvement.
- **Productivity Improvement:** The ability of an organization to maximize returns on assets.
- **Quality Throughput:** The ability of an organization to reduce manufacturing cycle time and inventory while improving on time delivery achieving operational excellence.

To achieve these benefits, each component of the organization must convert isolated functions to cross-functional processes. Using PVM provides seamless process integration achieved with rigor, stability, and structure.

How Thomas Group Can Help You

Thomas Group has nearly 30 years experience assessing and developing process improvement methods systematically implemented across the organizations of our clients. Through thought leadership and Process Value Management methodology, Thomas Group helps companies remove difficult cultural change and process barriers that limit financial performance and makes them more competitive.

Thomas Group helps organizations break their paradigm of operating functionally to become an organization that thinks and executes strategies based on the foundation of process-based thinking and alignment. 