



There's Always Something New!

Executive Summary

- ❑ Retail chain of over 400 stores specializing in discounted home accessories and gifts
- ❑ Profit erosion due to excessive inventory and poor distribution system

Challenges

- ❑ Reduce inventory levels
- ❑ Increase warehouse productivity
- ❑ Position company for future growth and profitability

Results

- ❑ 409% increase in operating income
- ❑ 319% improvement in warehouse productivity
- ❑ Cash freed-up/50+% reduction in inventory

“Results from program were impressive...very pleased to recommend their group’s services.” –COO