

Automotive Aftermarket Parts Distributor



Executive Summary

- ❑ One of Europe's largest passenger and light commercial vehicle manufacturers
- ❑ Leading automotive parts distributor
- ❑ \$1B+ in sales

Challenges

- ❑ Reduce inventory parts levels in warehouse while improving parts availability
- ❑ Increase overall warehouse operations efficiency and overall service level to dealer network for capacity constrained DCs
- ❑ Streamline processes for 110,000 SKUs managed across five legacy computer systems

Results

- ❑ Cash freed-up/inventory reduced 12%
- ❑ Freed-up 30% warehouse space
- ❑ On-time delivery improved 133%
- ❑ Parts availability increased by 14 percentage points, while reducing inventory by 10%
- ❑ Past orders reduced 47%

“The dealers tell me this is the best warehouse performance, ever!” –Vice President