



Challenges

- ❑ Increase profit margins by improving process throughput, quality improvements, and inventory reductions
- ❑ Improve productivity and efficiency of engineering processes, project management, and scheduling processes

Executive Summary

- ❑ Specialist in drive technology and power electronics. Product line includes AC machines, high power converters, excitation systems, uninterruptible power supplies (UPS), DC motors, and three phase drives
- ❑ Customers include power plants, conveyor systems applications, chemical industry, and other industrial plants

Results

- ❑ Reduced Manufacturing cycle time by 36%
- ❑ Improved Manufacturing quality by 74%
- ❑ Improved on-time delivery by 37%
- ❑ Improved productivity by 20%
- ❑ Profit improvement (annualized) of 100%
- ❑ Reduced inventory, accounts receivable by 27%