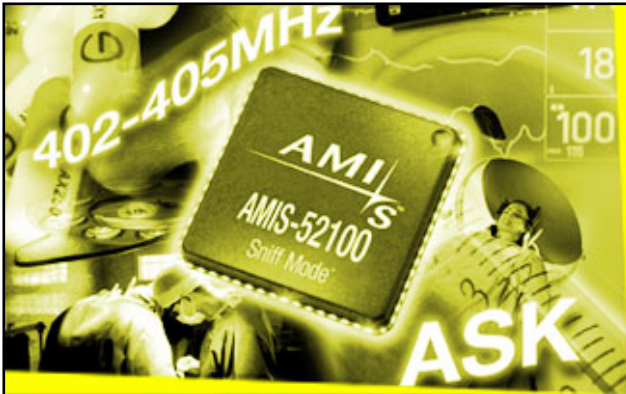


# Electronics Manufacturer and Distributor



## Challenges

- ❑ Reduce order fulfillment cycle time
- ❑ Improve manufacturing first pass yield
- ❑ Reduce design/development cycle time
- ❑ Improve annualized inventory turns
- ❑ Increase on time delivery to customers
- ❑ Improve electrical quality defect rate
- ❑ Increase annualized revenue stream
- ❑ Improve Operating Income

## Executive Summary

- ❑ Leading electronics manufacturer and distributor
- ❑ Need to ramp up a new 8" wafer fab without killing profitability
- ❑ Re-organized the company to support the new strategic thrust

## Results

- ❑ Improved design/development cycle time by 30%
- ❑ Improved order to ship cycle time by 44%
- ❑ Increased on-time deliver by 32%

*“After the Thomas Group CEO Center workshop, there was a strong level of confidence that we could accomplish what they proposed.”*