

# Elevators and Escalators Manufacturer



## Executive Summary

- ❑ International market leader in the elevator and escalator industry; employs over 44,000 professionals, operates in more than 100 countries, with thousands of local branches worldwide

## Challenges

- ❑ New product development cycle time too long
- ❑ Excessive non-productive maintenance hours
- ❑ Equipment, repair, and overhaul efficiencies

## Results

- ❑ Reduced new product development cycle time by more than 50%
- ❑ Improved productivity nearly 50%
- ❑ Reduced Research and Development operating cost 25%, while improving the output
- ❑ Increased sales dramatically on new product innovation and introductions,
- ❑ Increased overall operating performance in many areas, as well as strengthening competitive position