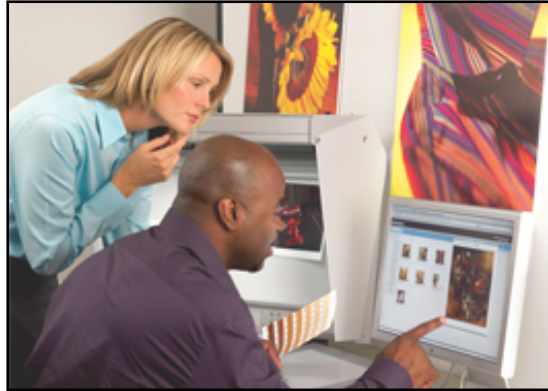


# Business Forms Printing



## Challenges

- ❑ Revenue
- ❑ Earnings performance
- ❑ Stock price
- ❑ Team not empowered
- ❑ Actions In Process (AIP) not focused
- ❑ Strategy not linked to executable actions
- ❑ Planning, forecasting, and control process

## Executive Summary

- ❑ Manufacturer and distributor of business forms
- ❑ Need to expand business in a tight economic market
- ❑ Deploy technologies to support a wide array of production needs

## Results

- ❑ Reduced manufacturing fulfillment cycle time by 56%
- ❑ Reduced cost of goods by 6 percentage points
- ❑ Reduced new product development cycle time by 66%
- ❑ Reduced inventory by 33%
- ❑ Reduced receivables cycle time by 20%, improving cash
- ❑ Improved on-time delivery by 24%