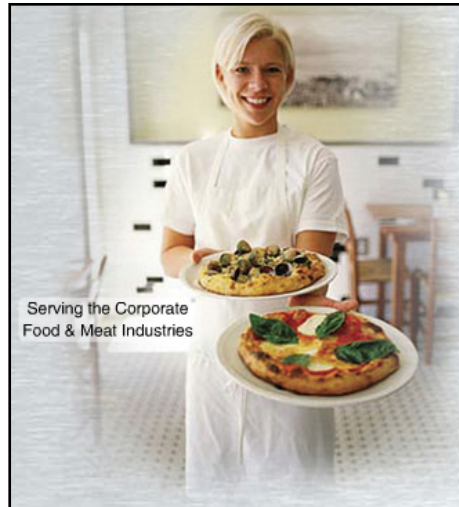


# Food & Beverage Flavorings Manufacturer



## Challenges

- ❑ Improve lead times with less inventory
- ❑ Lower costs
- ❑ Bring new products to the market sooner with faster revenue generation

## Executive Summary

- ❑ Develops, manufactures and markets flavorings for the food and beverage industry
- ❑ Needs improvement processes to create competitive advantage and position themselves for faster profitable growth
- ❑ Drive sustainable improvements to the bottom line

## Results

- ❑ Speed up time to market by 35%
- ❑ Improved fulfillment cycle time by 33%
- ❑ Increased first pass yield by 60%
- ❑ Increased operating earnings by 28%

*“We’ve enhanced our competitive position, we’ve put ourselves in a better cost picture, and we’re better able to service our customers now because of shorter response times.”*